Organizational Context

**Ecotrust**
501(c)3
- Founded EFM in 2004
- Majority shareholder of EFM

**Ecotrust Forest Management**
Oregon Corporation
- Majority owned by non-profit
- Forestland Investment Management
- NMTC Advisory
- Conservation finance

**Ecotrust Forests I & II LLCs**
- Fund I - Permanent Owner
- Fund 2 - Bridge Owner

**ADVISORY:**
- NMTC Advisory
- Conservation transactions
- Conservation finance
- Carbon

**GIS Capabilities**
- Ecotrust CDE
- Forestry & Ecosystem services program
- Whole watershed Restoration Initiative
- Native programs

**For-Profit, Mission Driven**
- Transaction & deal focused
- Conservation finance expertise
- NMTC transactions
EFM: An integrated approach

• EFM acquires and transitions industrially managed tree farms back to natural, diverse forest ecosystems that produce timber along with valuable ecosystem services (like clean water and carbon storage).

• Through strategic acquisitions and dispositions and FSC certified forest management we can generate both inflation adjusted, real returns for investors and lasting public value for society.

We focus on acquiring and managing forestland in the PNW that has fundamentally robust timberland growing attributes and unique social or environmental value that yield unique opportunities for value creation.
Partnership strategies to achieve conservation outcomes

Acquisition partnership

Disposition partnership

Conservation transaction advisory

Management partnership